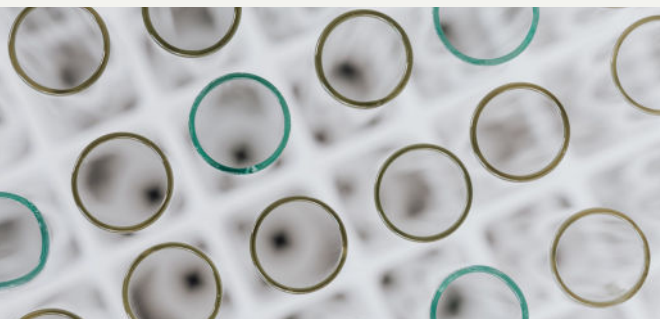




eurasanté

Invest for Success



**We support
the development
of innovative health
startups in the
Northern France
region**



#biotech
#medtech
#digitalhealth
#onehealth
#handitech
#deeptech
#hospitech
#sport-health
#nutrition
#cosmetics

www.bioincubateur-eurasante.com

HEALTHCARE SECTOR IN FRANCE

KEY FACTS



A HEALTHCARE HUB AT THE HEART OF EUROPE

France has numerous innovation clusters dedicated to research in healthcare



AN INNOVATIVE ECOSYSTEM

France has 18 biotech/medtech startups per million inhabitants (US : 10 and UK : 13) [France Biotech]



EXCELLENCE IN HEALTHCARE

#1 OECD country for access to healthcare
France boasts a healthcare system with high performance levels and universal coverage guaranteeing «access to care for all».

Lille has the #1 largest hospital university campus in Europe, +2,600 healthcare centers



EURONEXT : #1 EUROPEAN STOCK MARKET FOR HEALTHTECHS

With 91 healthtechs (including 66 from France), Euronext is the leading European market for companies in the sector



A LEADER IN HEALTHCARE

#5 largest global market and #2 largest European market in the pharma industry [LEEM]

#2 largest European market for medical devices after Germany [Medtech Europe]



WORLD-CLASS RESEARCH

4 French medical research organisations in the world's top 25 most innovative institutions : CNRS - INSERM - PASTEUR INSTITUTE - CEA [Thomson-Reuters]

WHY CHOOSE LILLE ?

1 A CENTRAL LOCATION IN EUROPE

with excellent transport links,
close to London [1.5 hr],
Brussels [35 min] and Paris [1 hr]

2 AN EMPLOYMENT POOL OF HIGHLY QUALIFIED PEOPLE

#2 largest educational cluster in
France. 10% of French engineers
educated in Lille region

3 ATTRACTIVE OPERATIONAL AND REAL-ESTATE COSTS

respectively -10% and -45%
compared to other European
capitals

4 EXCELLENT QUALITY OF LIFE

An environmentally friendly
metropole on a human scale with
a dense transport infrastructure

5 THE HEALTHCARE SECTOR

in Lille region represents 1,100
companies and 32,000 employees

6 EURASANTÉ BUSINESS PARK

located at the heart of Europe's
leading university-hospital campus

7 A CENTRE OF EXCELLENCE IN THE FIELD OF HEALTHCARE

with renowned research centers
[Pasteur Institute, INSERM, EGID,
INRIA, CNRS]

8 A REGION WITH INTERNATIONAL APPEAL

accounting for 10% of foreign
companies in France and #3 most
attractive region in France for direct
foreign investment



THE EURASANTE BIO-INCUBATOR/BIO-ACCELERATOR



+380

projects supported



680 M€

of funds raised



+250

companies created



+60%

deeptech startups



+1300

jobs generated



39

I-LAB award-winning projects supported



THE EURASANTE
BIO-INCUBATOR AND
BIO-ACCELERATOR
IS RANKED AMONG
THE TOP 25 INCUBATORS
IN EUROPE FOR THE
EMERGENCE OF PHARMA/
BIOTECH START-UPS

[Labiotech.eu ranking 2022]



Our Bio-Incubation and Bio-Acceleration programs are open to founders who wish to create their startup in France via the French Tech Visa program and to foreign startups who wish to access the French and European markets.



This program launched by the French Tech Mission aims to develop diversity within the tech ecosystem by providing enhanced support to entrepreneurs from underrepresented populations (welfare recipients, refugees, students with scholarships, people living in priority city districts...) and by granting them a 22,900 euros subsidy for their project.

DO YOU HAVE A HEALTH BUSINESS PROJECT IN YOUR REGION?

DISCOVER OUR TWO SUPPORT PROGRAMMES TAILORED
TO THE LEVEL OF MATURITY OF YOUR PROJECT:

1 BIO- INCUBATION

A one-on-one programme
[36 months] to structure,
trial and roll out your
innovation

2 BIO- ACCELERATION

A one-on-one programme
[18 months] to boost
the performance of your
business

WANT TO JOIN US?



THE BIO-INCUBATOR/ BIO-ACCELERATOR PROGRAMME

Applications are examined in four committee meetings per year by one decision-making bodies responsible for selecting potential new projects:

- The Commitment & Monitoring Committee [CSE] decision-making body is responsible for choosing which projects are accepted onto the programme in question. This is a standing committee comprising Incubator-Accelerator's financiers, as well as Eurasanté partners from the institutional, economic and scientific sectors

VALIDATION OF THE APPLICATION FORM
+ PITCH DELIVERED TO THE JURY

36 months for piloting, developing, financing

Access individual support to structure and launch your startup — from securing seed funding through to the proof of concept stage.

Support tailored to your project

Individual support from an expert start-up manager drawing on all of Eurasanté's cross-disciplinary expertise [finance and fund raising, legal, HR, communication, research, etc.]

Meet-ups for training, discussing and sharing experiences [seminars and themed workshops]

Special access and discounts from Eurasanté partners

Mentoring programme backed by entrepreneurs and alumnis

Special access to a range of digital tools and the Eurasanté programme participants' social network

Our support package



One-to-one
coaching



Workshops
and training
sessions



Partners
network



Sharing
experiences

AIMS OF THE BIO-INCUBATION PROGRAMME

SECURING

your intellectual property

PREPARING

your market access
[regulatory, clinical, medico-economic, reimbursement...]

SEARCHING

of partners
[industrial, scientific or clinical]

BUILDING

your founding team

FINALIZING

your Proof of Concept
[PoC]

REFINING

your business model and strategy

ACTIVATING

non-dilutive fundings and prepare your seed capital raising
[I-lab, Bpifrance, ...]



Julien Payen
CEO, LATTICE MÉDICAL

« Eurasanté's support has been key in enabling me to understand the specific world of innovation financing. Thanks to the team, I was able to identify and be put in contact with investors relevant to my project. The support and advice provided by Eurasanté contributed to the success of my first fund raising »

18 months to launch your company

Are you an innovative startup in Healthtech ?
Have you established an initial economic proof of concept and raised seed capital? Do you have an established company with a health innovation project? Do you have a foreign company and a project you want to develop in France?

Support tailored to your project

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One-to-one coaching



Workshops and training sessions



Partners network



Sharing experiences

AIMS OF THE BIO-ACCELERATION PROGRAMME

REFINING

your business development in France and Europe

ACTIVATING

French and European non-dilutive fundings [EIC Accelerator...] **and preparing for Series A fundraising**

VALIDATING

your market access strategy in France and Europe
[regulatory, clinical, medico-economic, reimbursement process, experimentation...]

BUILDING

and structuring your management and HR strategy
[recruitment, leadership, internal organization, culture]





EURASANTÉ OFFERS HEALTHTECH CORPORATES A FULLY INTEGRATED OPEN INNOVATION

You would like to **discover the vibrant Hauts-de-France ecosystem** and meet with our startups and labs ?

You would like to **source innovative startups** [in-licensing, venture clienting...] ?

You have **innovative projects** or assets that are deprioritized ?

Our experts are providing you with a tailer-made Open Innovation service



LEARNING EXPEDITION

Helping you to discover and the Hauts-de-France HealthTech ecosystem.



VENTURE CLIENTING

Helping you to identify and contractualize with French startups [in-licensing, venture clienting...] based on your needs.



SPIN-OFF

Helping you to capture untapped value identifying and developing new spin-offs based on your own deprioritized assets.



SERVICES

Helping you to structure innovative solutions [Hackathon, Call for Projets, Startup Studio, Corporate Accelerator, Corporate VC...].

TO KNOW MORE CONTACT US :

ocoupier@eurasante.com



SOFTLANDING

ARE YOU A FOREIGN COMPANY
WISHING TO SET UP IN FRANCE?

OUR SOFTLANDING PACKAGE IS FOR YOU!

A STRONG SUPPORT TO ESTABLISH YOUR ORGANIZATION IN THE REGION

Kickstart your activity with a dedicated support and mentoring from our experts



CONNECT
with your first
partners and
customers



CREATE
your legal
entity



HIRE
your branch
manager or first
talents



BOOST
your development and
the establishment of your
activity in France



JOIN
our dynamic regional
healthcare community
through NHL Clubster

TO KNOW MORE CONTACT US :

sbenouw@eurasante.com



Support



Expertise developed over more than 30 years within GIE Eurasanté in supporting researchers, project leaders and companies in the regional health, food and ageing well sectors in their research, creation and business development projects with one objective — to contribute to the region's economic development by creating local jobs and wealth. A team of start-up managers, business experts and scientists are on hand to meet all the strategic needs of entrepreneurs and researchers.

JOIN THE EURASANTE BIO-INCUBATOR AND BIO-ACCELERATOR!



www.bioincubateur-eurasante.com



Financing partners:



Sponsors:



Our networks:

Media partners:

