

# ENABLING HEALTH INNOVATIONS REACHING FRANCE AND EUROPE

**Creating** scientific, academic, and business collaborations

**Challenging** and maturing ideas into products and services

**Accelerating** growth through funding support



[WWW.EURASANTE.COM/BIO-INCUBATEUR-BIO-ACCELERATEUR](http://WWW.EURASANTE.COM/BIO-INCUBATEUR-BIO-ACCELERATEUR)

## BIO-INCUBATOR & BIO-ACCELERATOR

**20 YEARS**  
of experience supporting  
healthcare startups

**+670M€**  
equity raised

**260**  
projects supported

**70%**  
deeptech  
startups

**1.300**  
jobs created

**140**  
companies created

## OURS PROGRAMS

### BIO-INCUBATOR



**BIO-INCUBATION**  
**36 MONTHS**  
INDIVIDUAL COACHING

### BIO-ACCELERATOR



**BIO-ACCELERATION**  
**18 MONTHS**  
INDIVIDUAL COACHING

Economic Proof of Concept or Seed funding

You have an innovative idea, and you would like to  
begin your entrepreneurship journey in France?  
You are already established in your home market and  
European commercialization is a key factor for your  
company's growth and development?  
You foresee clinical development and scientific  
collaboration in France and Europe?

**JOIN THE  
EURASANTÉ  
BIO-INCUBATOR &  
BIO-ACCELERATOR**



DEEPTech



BIOTECH



MEDTECH



DIGITAL  
HEALTH



DISABILITY



SPORTS

## FRANCE'S 3<sup>RD</sup> LARGEST HEALTH & NUTRITION CENTER OF EXCELLENCE

With its central location in Europe and well-connected  
ecosystem, Eurasanté is welcoming worldwide entrepreneurs  
wishing to jumpstart their business in France and Europe,  
through the establishment of a meaningful presence in the  
Hauts-de-France region.



80 MILLION CONSULERS  
WITHIN A RADIUS OF 300 KM

#1 DENSEST POPULATION IN EUROPE  
#1 PURCHASING POWER IN EUROPE

LOCATED LESS  
THAN 300 KM FROM  
4 EUROPEAN CAPITALS

**LONDON**  
1,5 HR

**AMSTERDAM**  
3 HR

**LILLE**  
**BRUSSELS**  
35 MIN

**PARIS**  
1 HR

**LYON**  
3 HR



1,100 companies  
32,000 employees  
€12,5 million in turnover



160 hospitals and clinics  
90,000 health professionals



Leading region for technical  
textiles development in health



Leading region for nutrition  
& functional ingredients



2<sup>nd</sup> largest manufacturing  
region for medical and  
hospital equipment



3<sup>rd</sup> largest data management  
& e-health region

# BIO-INCUBATION PROGRAMME



## 36 MONTHS TO CREATE YOUR COMPANY

Entrepreneurs, researchers, healthcare professionals: you have a first proof of concept of your innovative idea/ innovation, and you are ready to create a company? Apply for our Bio-Incubation program! We will support you throughout the start of your activity until your first fundraising or until an economic proof of concept.

### A TAILOR-MADE SUPPORT PROGRAMME:



#### ONE-TO-ONE COACHING



#### PARTNER NETWORK



#### WORKSHOPS AND TRAINING SESSIONS



#### EXPERIENCE SHARING

- A **dedicated startup manager** and access to all your Eurasanté experts.
- **More than 100 animations per year** to benefit from the network [POP, Seminars, Trainings, Workshops]
- A **mentoring programme** backed by entrepreneurs and alumnis
- A VIP access to the **digital toolbox** and Bio-Incubator **social media**

### A TAILORED PROGRAMME FOR ALL HEALTH PROJECTS

- Securing your intellectual property
- Finalizing your Proof of Concept [PoC]
- Preparing your market access [regulatory, clinical, medico-economic, reimbursement...]
- Refining your business model and strategy
- Searching for partners [industrial, scientific or clinical]
- Activating non-dilutive funding [i-Lab, Bpifrance...] and prepare your seed capital raising
- Building your founding team



**Thierry Cussac**  
CEO, BRAINDEX

“ The Eurasanté team advised me to refine the financial strategy of Brainindex, the business plan and the pitch deck in preparation for the fund raising. This high-quality support allowed me to meet relevant investors, to be more impactful in the presentation of the project and in the discussions with investors. It's hard to imagine where we would be at Brainindex without the assiduous support of Eurasanté's multidisciplinary and expert team. ”

# BIO-ACCELERATION PROGRAMME



## 18 MONTHS TO BOOST YOUR COMPANY

Are you a foreign company planning to develop your activity in France? Do you foresee clinical development and scientific collaboration in France and Europe? Is European commercialization a key factor for your company's growth and development?

Located at the center of a busy crossroads for European business activity, Eurasante Bio-Accelerator aims to jump start medical startups and young companies trying to penetrate European market.

### A TAILOR-MADE SUPPORT PROGRAMME:



ONE-TO-ONE  
COACHING



PARTNER  
NETWORK



WORKSHOPS AND  
TRAINING SESSIONS



EXPERIENCE  
SHARING

- A **dedicated startup manager** and access to all your Eurasanté experts.
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### A TAILORED PROGRAMME FOR ALL HEALTH PROJECTS

- Refining your business development in France and Europe
- Validating your market access strategy [regulatory, clinical, medico-economic, reimbursement process, experimentation...] in France and Europe
- Activating French and European non-dilutive fundings [Bpifrance, EIC Accelerator...] and preparing for Series A fundraising
- Building and structuring your management and HR strategy [recruitment, leadership, internal organization, culture]



**Katarina Hedbeck,  
CEO, TADA MEDICAL**

“ Being an entrepreneur in Sweden, a country with a small market size, force you to already from the start plan for geographic scaling. France has always been on our radar for the market size and high value care, meaning that the opportunity provided by the Eurasanté programme is a dream come true. We expect 2021 to be a great year for us! ”



### Top 25 best European incubators

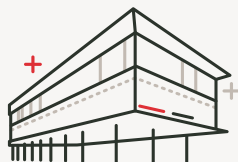
The Eurasanté Bio-Incubator ranks among the top 25 best European incubators fostering pharm/biotech start-up development (2021 ranking Labiotech.eu).



Founders and Start-Ups of the Eurasanté Bio-Incubation and Bio-Acceleration programs can participate to French Tech Visa, a simplified, fast-track scheme for non-EU startup employees and to obtain a residence permit for France.



# APPLY TO OUR BIO-INCUBATION OR BIO-ACCELERATION PROGRAMS

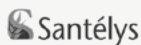


[HTTPS://LILLE.EURASANTE.COM/APPLY/](https://lille.eurasante.com/apply/)

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