

INCUBATION PROGRAMME ACCEPTANCE PROCESS



A committee reviews applications
FOUR TIMES A YEAR.

The Eurasanté Bio-Incubator
relies on **two bodies to
select new projects:**
the Scientific and Ethics Committee [SEC],
the Approval Committee [AC].

THE BIO-INCUBATOR'S SCIENTIFIC AND ETHICS COMMITTEE

includes experts in the various
healthcare sectors
from public and
private research
and Industry.

THE APPROVAL COMMITTEE

decides which projects are accepted
for the programme concerned
from those submitted to it.

This committee is permanently
made up of representatives of
the Bio-Incubator's financial
backers as well as Eurasanté's
partners from corporate, economic,
and scientific backgrounds.

TESTIMONIALS



**ANTOINE NOEL
CO-FOUNDER OF JAPET MEDICAL DEVICES**

'Since we joined the incubation programme, we have been fully immersed in a medical and entrepreneurial environment. Our partnership with Lille University Hospital, through Eurasanté, has helped us accelerate the development of our product and ensure that it complies with regulations and the needs of patients and healthcare professionals.'



LATTICE MEDICAL
Soft Tissue Reconstructor

**JULIEN PAYEN
CEO OF THE START-UP LATTICE MEDICAL**

'Eurasanté's support was essential to help me understand the specifics of innovation funding. The team helped me identify and get in contact with investors who might be interested in my project. Eurasanté's support and advice really helped me in raising seed capital.'



**JÉRÔME GALERNE
CO-FOUNDER & CEO OF PREMEDIT**

'Thanks to the Eurasanté incubator, I was able to get in contact with an *entrepreneur* physician who had joined the incubator to develop a sports & health project.

Initially providing advice [structuring, strategy, development, etc.], we realised that we had a lot of common interests and values, mainly from competitive sport [excellence, self-transcendence, competitiveness, modesty, etc.].

It was while working on an area of the initial project that we decided to partner up and share our skills to develop a new project: Running Care.'



GEOFFREY BRONINX
FOUNDER OF ATH MEDICAL

'The first round of funding raised €400 K, supported by Eurasanté in 2013, confirming the potential of my business.

We quickly expanded abroad with the opening of a subsidiary in Hong Kong in 2015 which consolidated a first commercial success in Asia: equipping the biggest hospital in China located in north Beijing.'



NATHALIE MAUBON
CEO OF HCS PHARMA

'Through its excellent understanding of business and the concerns of start-ups, Eurasanté's legal team made the most of negotiations with my industrial customers and public research institutes.

This allowed me to secure my cash flow over several years, through an innovative contractual arrangement, while minimising my company's liability.

I was quickly put at ease by the team's friendly but professional approach and its listening skills.

The variety of fields of action is a real asset and allows you to have just one contact who is thoroughly acquainted with the project.'

SUCCESS STORIES



- Company specialising in metabolic diseases and related complications, including liver disorders.
- Incorporated in 1999 in Lille. Present in Paris and Cambridge [USA].
- **+150 employees** to date.
- Listed on the stock market since 2006, market capitalisation of approximately €600 million.



- Continuous and non-invasive pain monitoring systems for conscious and unconscious patients [derived from a Lille University Hospital-patented technology].
- Incorporated in 2010, the company has operations in **59 countries** and has over **300 university hospital** clinical partners.



- Independent and ad-free information service for continuous analysis of health and medical & welfare sector news
- Launched in 2002, Hospimedia now has **2,700 corporate members** and **70,000 readers**.

EURASANTÉ BIO-INCUBATOR



20 YEARS OF EXPERIENCE

BIOTECH-PHARMA

I N H E L P I N G

MEDTECH

INNOVATIVE HEALTH BUSINESSES

E-HEALTH

D E V E L O P I N

SERVICES

H A U T S - D E - F R A N C E

THE EURASANTE BIO-INCUBATOR IN A NUTSHELL



FRENCH TECH TICKET

As incubator partner of the label, the Eurasanté Bio-Incubator hosts foreign start-ups wishing to set up in France.

Labelled Allègre incubator in 2000

by the French Ministry of Higher Education and Research



FRENCH TECH SEED HAUTS-DE-FRANCE

Specifier of the French Tech Seed fund with 400 million euros for deeptech start-ups under three years old.

The Eurasanté Bio-Incubator ranks among the **top 15 best European incubators** fostering pharm/biotech start-up development [2017 ranking Labiotech.eu].

BIO-INCUBATOR KEY FIGURES SINCE ITS CREATION IN 2000,



**OVER 550
JOBS CREATED**



**OVER €400 MILLION
IN CAPITAL RAISED**



**OVER 150
PROJECTS SUPPORTED**



**OVER 85
BUSINESSES CREATED**

A RICH AND UNIQUE HEALTHCARE ECOSYSTEM TO INNOVATE AND DEVELOP

The Eurasanté Bio-Incubator supports innovative health project developers from all backgrounds [researchers, healthcare professionals, students, employees, and unemployed people], irrespective of whether the business is established or not. These developers benefit from an exceptional environment, within a Health Excellence Cluster, bringing together large international **groups**, an **extensive network of SMEs/SMIs**, and **4 000 researchers** working in **80 public and private laboratories**, some of which are international.

THE HAUTS-DE-FRANCE HEALTH AND NUTRITION SECTOR IN FIGURES

1,000 BUSINESSES
30,800 EMPLOYEES
12 BILLION EUROS IN TURNOVER
205 MILLION EUROS INVESTED IN R&D

A BUILDING WITH A SURFACE AREA OF 2,000 M² DEVOTED TO HEALTHCARE INNOVATION PROJECTS

In the middle of the Eurasanté business park forming, with the Lille University Hospital, a European scientific and economic site.





PERSONALISED SUPPORT TAILORED TO THE SCALE OF YOUR PROJECTS

Eurasanté teams adapt their support to your project, whether still at idea stage, in pre-marketing phase, or ready for expansion abroad.

Whatever your location in or desire to relocate to the region, you are assisted by a dedicated business development manager and supported through two additional programmes adapted to your level of development.



INCUBATION PROGRAMME



- Researchers or creators of a technology
- Innovative project developers from all backgrounds

- BUSINESS CREATION PROJECT
- INNOVATION

.....APPROX. 36 MONTHS.....

- RAISE SEED CAPITAL OR BUSINESS PROOF OF CONCEPT

During this support cycle, you can **draw on** the Eurasanté agency's expertise to help you take your first entrepreneurial steps, in particular, to:

- protect your intellectual property;
- find partners [industrial, scientific, or clinical];
- prepare your first round of seed capital raising;
- define or hone your business model;
- build your founding team.

Support may continue under Eurasanté's acceleration programme.



ONE-TO-ONE
COACHING



PARTNER
NETWORK



WORKSHOPS
AND TRAINING



EXPERIENCE
SHARING

JOIN THE EURASANTÉ BIO-INCUBATOR!

TELL US ABOUT YOUR PROJECT

Contact details

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GO TO **WWW.EURASANTE.COM** TO APPLY!

